

CLEVER

business incubator

### Nizhny Novgorod, Russia

#### www.bi-clever.ru



**BI-CLEVER** was found in may 2007 by the <u>ministry of SME</u> support and development, consumer market and services of the Nizhny Novgorod region in accordance with federal program of the <u>Ministry of Economic Development of the</u> <u>Russian Federation</u>.

**BI-CLEVER** - the one innovation business incubator and the key element of regional infrastructure of SME support.

**BI-CLEVER** – member and co-founder of <u>Russian business</u> <u>incubator association</u>, since 2007.



# <u>Infrastructure</u>

### **SEED stage building** - two-stored office building:

- area 2500 square meters;
- fully equipped offices with furniture, computers, phone and internet access at a reduced rent rates;
- conference hall with seating capacity for more than 120 people;
- two rooms for negotiations equipped for videoconferencing;
- educational class;
- café.







## **STARTUP stage building** - five-stored office building:

- area 6000 square meters;
- wide range of offices with different area and configuration at a reduced rent rates;
- conference hall with seating capacity for more than 150 people;
- café.









#### **PRE-INCUBATION** program:

first stage of assistance in project development. **aim** – formulation and detailing of business idea; **duration** – 2 months.

#### Services included:

- individual work with project manager;
- assistance in business plan preparation;
- help in registration of a legal entity, other legal and accounting services;
- provision of information on possible sources of funding;
- Human Resource (HR) assistance;
- help in preparation of a project presentation.





#### **INCUBATION** program:

second stage of assistance in project development. **aim** – creation of a functioning business, attraction of financing to the project, search and cooperation with potential customers and partners; **duration** – 36 months.

#### Services included:

- individual work with project manager;
- fully equipped office space at a reduced rent rates;
- educational program on the basics of entrepreneurship (at least 72 hours).
- Marketing, advertising, PR, promotion of a product;
- legal and accounting support of the company;
- help in investment attraction, HR-assistance, etc.



## **ADDITIONAL SERVICES:**

 Regional Center of subcontracting and outsourcing; development of cooperation ties between universities, research institutes, industrial enterprises and SME. formation of a database of technology needs and production capabilities – <u>www.sub-nn.ru</u>.

#### Educational services;

developing and conducting special education programs on commercialization and technology transfer, business development, etc.





## **ADDITIONAL SERVICES:**

#### Conference and event services;

organization and conduction of different events from idea to its realization, of different levels and formats from master class, seminar, business-training to conference, forum, etc.

#### Typographical services.

rendering a wide range of printing services. modern digital equipment. rapid execution.



# **Achievements**

- 30 residents
- 61 projects31 graduates9,7 min.usd sale
- 1,4 mln.usd due
- **1,8 mln.usd** investment of capital **334 people -** general quantity of staff of resident-companies

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# Success is for the clever!



## **Anton Turchenko**

22, Larina street, Nizhny Novgorod, Russia tel./fax: +7 (831) 275-83-46 e-mail: info@bi-clever.ru www.bi-clever.ru

